

Questions and Answers ;Tender EU/38/ RT/ZZ/2025

24.09.2025

1. **Offer validity period** - we suggest that it should be 30 days instead of 120 days.
BCT: due to the deadline needed to evaluate the offers received under the EU project and the time needed to sign the Agreement with the selected supplier, it is necessary to maintain the price from the offer for 120 days. We assess this deadline as the maximum needed for the final decision on the selection of the supplier. The required tender deposit should also be valid for 4 months from the date of submission of the bid.
2. **Collection of semi-trailers** - we suggest that it takes place at the bidder's headquarters, no later than 7 days from the moment of reporting readiness for collection.
BCT: The Contractor undertakes to deliver the subject matter of the contract to the place indicated by the Purchaser, i.e. Gdynia, 60 Kwiatkowskiego St. Under the terms of DAP Incoterms 2020.
3. **Payment Terms:** proposal to change ?
20% of the deposit after signing the contract,
internal collection at place
shipment of trailers to Gdynia along with the final invoice, which we plan to submit to factoring.
BCT: The terms of payment described in paragraph 4 of the Agreement, due to settlements and refunds of payments with EU authorities are not subject to change. In addition, they are more advantageous than the proposed ones.
4. **Guarantee of return of the advance payment** - the subscription in its current form is unacceptable to us. Please consider waiving this requirement.
BCT : Please provide details on what specifically is bothering you from these records.
5. **With regard to point VIII point 1e of the Terms of Reference** - we understand that the purpose is to confirm the Contractor's experience. On our part, we can present a list of deliveries, but indicating the value of contracts and the number of pieces at the same time is too far-reaching interference with commercial data for us. That's why we suggest that we can demonstrate experience based on one of these criteria – the number of units or the value of deliveries.
BCT : Accepts experience by providing a list with the number of pieces from the last 3 years before the deadline for submission of tenders (and if the period of operation is shorter – within this period) confirming the due performance of the delivery in the amount of at least twenty (20) pieces of equipment per year corresponding in its type to the delivery being the subject of the contract. Along with confirmation of the due performance of the service (the proof may be references or other documents confirming the proper performance of the service).
6. As a rule, in-house trailers are not subject to TDT acceptance – please let me know if there is any reason for this?
BCT : Confirms that TDT for trailers is not required.

